



Press Release

FOR IMMEDIATE RELEASE

ELWOOD VOGT APPOINTED COO



Pro2Kem are delighted to announce the appointment of Elwood Vogt as the company's Chief Operating Officer.

Formerly Vice President of Biotechnology Manufacturing for American multi-national Sigma-Aldrich Corporation, Elwood has 12 years experience in the Life Sciences industry, including roles in general management, with P&L responsibility, and operations management, looking after multiple facilities worldwide. Prior to that, Elwood worked for 14 years in international marketing and sales managerial positions with manufacturers supplying products to the petroleum industry. Recently he has performed a number of consultancy assignments within the Scottish Life Sciences community, working with start-ups and SME's, as well as with Scottish Enterprise.

Elwood presently serves as a member of the BioIndustry Association (BIA) Scottish Committee. Prior to managing its merger with the BIA in 2001, he led the Scottish Bionetwork Association (SBA) as its Board Chairman for 2½ years. He also recently retired after 6 years as a Director of the Ayrshire Chamber of Commerce and Industry.

As a result of his active participation, Elwood has an excellent understanding of the Life Sciences industry in this country and a broad network of contacts, which he brings to his role within Pro2Kem.

Elwood commented "I am extremely excited to be joining Pro2Kem at this time, when the company is being funded and just getting off the ground. There appears to be a real excitement in the market place about our instrumentation products, and we have the opportunity, although it will be a major challenge, to create and grow a dynamic business".

A native of Houston, Texas, USA, Elwood earned Bachelor's and Master's Degrees in Chemical Engineering from Rice University in Houston, as well as a Master's Degree in Business Administration from the Harvard Business School.

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Pro2Kem Company Details

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Company Background

Pro2Kem specialises in the design and development of tools for the global bioanalysis market. Unlike other analytical companies, R&D starts with an assessment of customer requirements prior to the development of state of the art instrumentation and software to meet these needs in a simple, low cost, high performance package. The company has over 20 years technical & commercial experience of the characterisation of polymers which is put into the design of all systems so that the customer can focus on studying macromolecules, and their interactions, rather than interpreting complex light scattering data.



Pro2Kem was founded in Dundee in 2002 by Roger White to take advantage of the major biotechnology cluster developing there. A close working relationship has been established with several companies and academics involved in key fields of interest, e.g. drug discovery/delivery, bioinformatics, mechatronics, and optronics. The company has particular expertise in the application of advanced laser optics and microfluidics for use in biological analysis, with significant method

development experience to full FDA validation standard that includes contract work for large blue chip pharmaceutical companies. Previous experience in Lab-on-a-Chip collaborations has provided the company with a strong base to develop commercially viable analysis systems with unrivalled performance.

Advances centre on the development of novel micro-engineered ("Lab-on-a-chip") separators & laser light scattering detectors, designed to enable rapid biopolymer analysis for the determination of molecular mass, size and conformation distributions.

Early stage products such as AggreKem (an easy to use protein screening system launched at BIO 03), and KemSep (a low cost rapid biopolymer separation system unveiled at BioTechnica 03) have proved popular with customers, and will be joined during 2005 by a range of low cost, high performance analytical instruments.

A US Sales Support Office was opened in June 2004 at the premises of one of the company collaborators. Pro2Kem USA contact details are as shown above.

For further details, or to request promotional material including photographs, please do not hesitate to contact Anna Pringle at anna@pro2kem.com.

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