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## Pro2Ken Enter Japanese Market



Pro2Kem are excited to announce their entry into the Japanese market following the signing of a distribution agreement with Marubun Corporation at the end of last week.

Dundee-based biotechnology company Pro2Kem specialises in the design and development of high performance, low cost instrumentation for biopolymer analysis. Following the 2003 launch of the company's first product "AggreKem", a laser light scattering detector for protein aggregation studies, Pro2Kem has expanded rapidly - with extensive demand for the technology resulting in the opening of a North American office in June 2004.



Following CEO Dr White's visit to Japan last week, Pro2Kem systems will now actively be promoted and sold in Japan through Marubun Corporation, further facilitating global sales of the company's products. Japanese customers will have their first opportunity to see AggreKem in action at the annual Japanese Biomolecular Analysis Conference in early December. This is the major event in Japan for Biotechnologists, with over 10,000 delegates expected.

Marubun, a technology-oriented specialist trading company based in Tokyo, has established industry-leading status supplying cutting edge-analysis products to high end and niche markets in the Life Sciences industry. Both Pro2Kem and Marubun share a customer-focussed approach, closely monitoring research and development trends to provide products that meet and satisfy customer needs.

Dr White commented "*this agreement is a major milestone for the company as we develop our global reputation, and we are very excited about the opportunities available to us in the Far East as a result of our links with Marubun*".

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